

TELMAR NETWORK TECHNOLOGY ASSET DISPOSITION & CONSIGNMENT

UNCOVER THE SAVINGS IN YOUR NETWORK

Benefit from remarketing your underutilized or stranded assets:

- Maximum returns on fair market value
- Rapid disposition and settlement
- Reduction of cost of ownership and inventory carrying costs

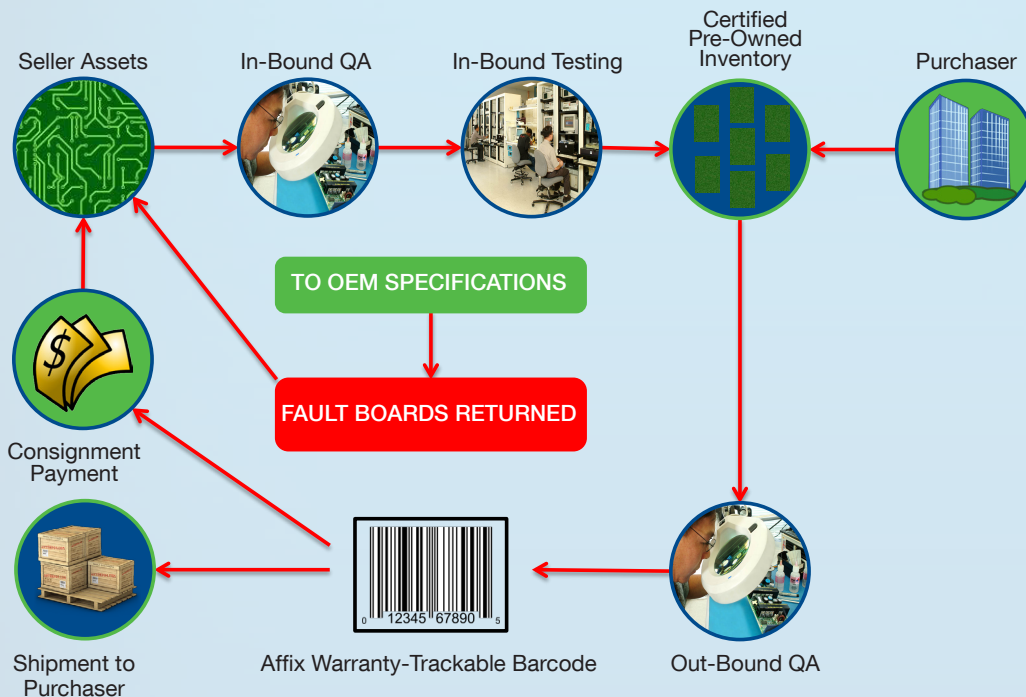
Corporate Headquarters

901 Jupiter Road
Plano, TX 75074
O: 972.836.0400
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Additional Locations Throughout

North America, EMEA,
Latin America and ASIA

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866.TELMARNT
(866.835.6276)



If you're like most service providers, you probably have assets that are not being used, but still accrue on your books. Wouldn't you like to remove those assets from your books, and make some money at the same time?

Telmar Network Technology's customized asset disposition and consignment programs can help you clear underutilized and excess assets off your books, and turn surplus inventory of equipment into working capital.

TURN EXCESS ASSETS INTO WORKING CAPITAL

From boards to racks, cabinets to routers, Telmar can turn your excess assets into working capital. A leader in certified pre-owned sales, Telmar offers asset disposition and consignment programs that are designed to maximize your return. Unlike others, Telmar adds quantifiable value by remarketing equipment that passes our rigid test and quality standards. This ensures that only the highest-quality equipment is sold to service providers.

When you agree to sell your assets through Telmar's program, each piece of equipment is inspected by our In-Bound Quality Assurance team followed by In-Bound Testing. If the board or other equipment is faulty, it's returned to you. If it passes our stringent tests, then it is placed in our Certified Pre-Owned Inventory. When an order is placed, the equipment goes through Out-Bound Quality Assurance, and a unique warranty-trackable barcode is affixed to each piece. Once the equipment ships out to the purchaser, your consignment payment is sent directly to you.

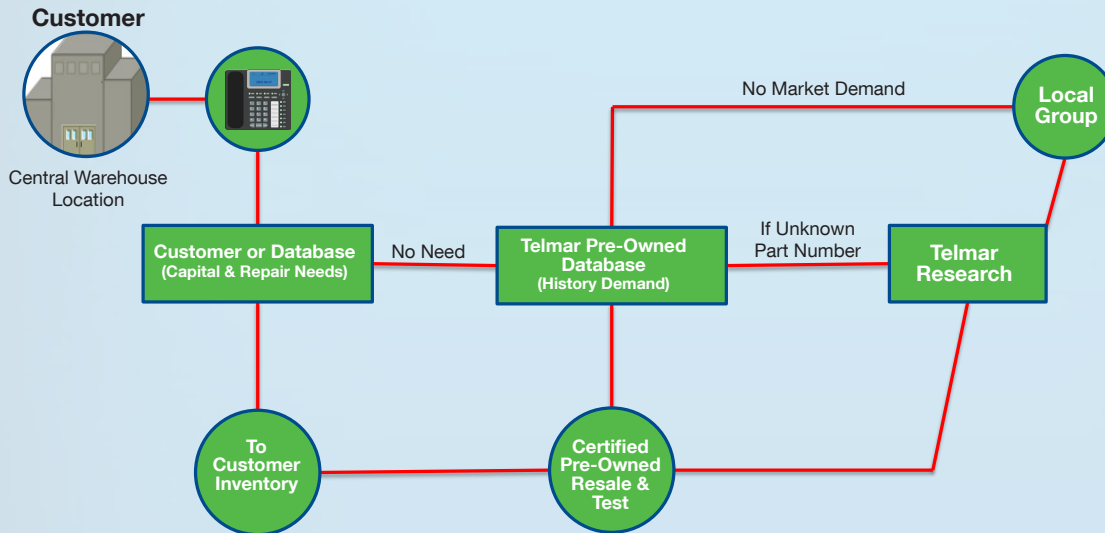
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Telmar Network Technology is a member of the QuEST Forum, an organization formed and dedicated to fostering quality and reliability in the telecommunications industry.
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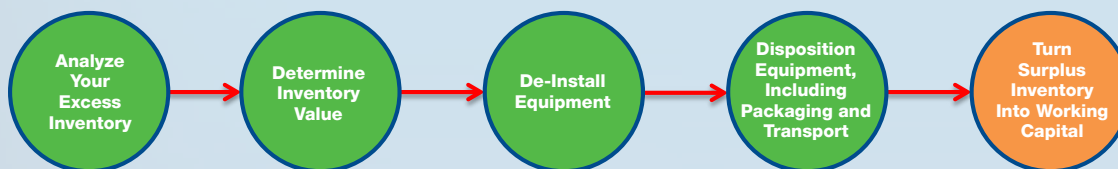
PROPRIETARY ASSET RECOVERY SYSTEM TOOL



Before we sell your assets on consignment, Telmar uses our proprietary Asset Recovery System Tool to conduct an onsite audit of your inventory of plug-in network assets. Our onsite audit will help you save money by eliminating the handling, transportation and traditional costs associated with classification of inventory.

MAXIMUM RETURNS

Our proven excess asset evaluation system not only ensures you receive fair market value based on our in-depth market analysis, it will also result in maximum returns that can be turned into working capital. You'll also benefit by reducing cost of ownership and inventory carrying costs.



ENVIRONMENTAL RESPONSIBILITY

Telmar will help you to properly dispose of equipment that is no longer marketable or has no value. We will manage the inventory to be disposed of in a manner compliant with environmental regulations for hazardous materials, helping you to reduce your carbon footprint.

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