

TELMAR NETWORK TECHNOLOGY SPARE PARTS MANAGEMENT

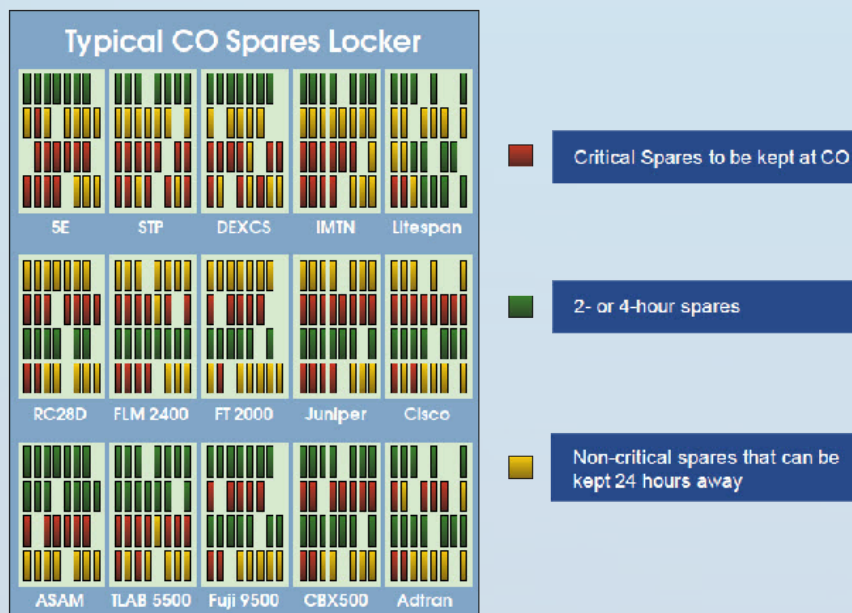
THE PROBLEM OF EXCESS

Telmar's Spare Parts Management program can provide immediate reductions in inventory carrying costs, inventory visibility, and your total cost of ownership through CAPEX and OPEX without reducing network reliability or performance.

When storage practices are not optimal, spares reliability may not be at its best. Not only can that lead to spare revision levels being out of sync with the network, but there may be too many spares in one location while the inventory of spares is low at another location.

With Telmar as your Spare Parts Management partner, you can:

- Lower capital investment by reducing the number of spares required to support the network
- Have visibility to your spares through our online customer portal and control of spares across your network ensuring the quantity and current revision levels are available as needed
- Simplify the audit process after accounting for spares at your different locations
- Lower management costs by purging obsolete stock for scrap or recycle
- Improve usage as a result of our screening and testing spares before delivery
- Identify excess spares to be used for new deployment versus buying new equipment from the OEM
- Reduce lost or stolen assets
- Offset repair cost and purchasing transactions
- Sell off excess assets no longer required



Telmar's Spare Parts Management programs provide:

- Immediate reductions in inventory carrying costs
- Full inventory visibility
- Reductions in your total cost of ownership through CAPEX and OPEX without reducing network reliability or performance

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